

Sophos MDR Guided Onboarding



Expert-Led MDR Deployment

Sophos Managed Detection and Response (MDR) Guided Onboarding ensures that you are deployed per Sophos best practices while working hand in hand with a dedicated Sophos contact to get the most out of your investment.

Getting Started on the Right Foot

The Sophos MDR Guided Onboarding Program is built to make sure that your team starts their Sophos journey on the right foot. Our Onboarding Specialists will work with you from the time of purchase through the completion of the onboarding program to make sure your implementation of our MDR solution goes as smoothly as possible.

Best Practice Deployment & Training

Our engineers are dedicated to making sure you are using our product to the best of its abilities. We will work with you to make sure our product is deployed per our best practices, providing you the best protection possible. Our team will also take the time to train you on our XDR platform to show you how to get the most value out of your investment.

Security Posture Assessment

As we wrap up your onboarding, our team will spend a full day reviewing your environment and documenting our findings to make sure you are continuing to use the MDR platform to its highest level of potential. Not only will we review your Sophos implementation, but we will also review your organizations security posture as it relates to the NIST guidelines. The component of your onboarding will include an external attack surface management scan (EASM). This process allows us to look for vulnerabilities and open ports on your publicly facing devices as well as any corporate information that may be leaked on the Dark Web.

Highlights

- Dedicated professional services contact to help guide you through your onboarding journey
- Assistance deploying our MDR solution with best practice guidance along the way
- Hands on XDR training teaches you how to look for indicators of compromise in a live environment
- Security Posture Assessment ensures that you are continuing to use our best practices after your deployment is completed
- One-time EASM scan, looking for vulnerabilities, open ports, and data on the Dark Web

Detailed MDR Guided Onboarding Lifecycle

Our Guided Onboarding program follows the process described below. Our team will be with you during your first 90 days to make sure your implementation is a success, and you are confident using our product going forward.

Implementation

Project Kickoff
Review of Central features
Deployment of XDR Sensor
Configure Integrations
Configure NDR Sensor(s)
Enterprise-wide deployment

DAY 1

XDR Training

Learn how to think and act like a SOC
Understand how hunt for indicators of compromise
Gain an understanding of using our XDR tool for administrative tasks
Learn how to construct your own queries for future investigations

DAY 30

Security Posture Assessment

Review of current MDE policies to validate your security stance
Discuss features that are not in use that could provide additional protection
Security assessment following the NIST framework
EASM scan looking for vulnerabilities and Dark Web data leakage
Receive written documentation with recommendations from our review

DAY 90

To learn more, visit
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