

 SOPHOS

PARTNER 2026
EXPERIENCE

SOPHOS PORTFOLIO AND ROADMAP

Introducing the AI-Native Defense System

WHAT WE'LL COVER...

- The architecture of the industry's first AI-native defense system, **and why no competitor can replicate it.**
- The FY27 innovations that **expand your selling surface**, from Next-gen SIEM to Secure AI to CISO Advantage.
- Why **you are better equipped** to win than any other sales team in cybersecurity.

SOPHOS CENTRAL

Managed by Customers | Managed by Partners | Managed by Sophos

MANAGED SERVICES

MDR

Incident Response

Vulnerability Management

Professional Services

ADVISORY SERVICES

Penetration Testing

Security Assessments

Red Team Exercises

Incident Readiness

SERVICES

CONTROLS

Endpoint

Firewall

Identity

Email

Network

Cloud

INTEGRATIONS

350+ Third Party Integrations

SECURITY OPERATIONS

XDR

SIEM

EDR

ITDR

NDR

SOAR

THREAT PREVENTION AND CONTROLS

SOPHOS X-OPS

Adversary Tracking

Threat Research

Breach Forensics

Malware Analysis

Industry Collaboration

AI, AUTOMATION & ENGINEERING

Adaptive Attack Protection

Critical Attack Warning

Security Analytics

Detection Logic

Threat Protection

THREAT INTELLIGENCE

UNIFIED DATA FABRIC



AI-NATIVE DEFENSE SYSTEM

Sophos Central

The AI-Native Cybersecurity Defense System



CONTROL POINTS

Native and third-party

Compounding Intelligence

Agentic autonomy + human accountability

Synchronized Security™

UNIFIED DATA FABRIC

✗ Product Stacks

(What they sell)

| | | |
|--------------|--|--|
| Data | Aggregated from siloed products | Single unified data fabric, real-time |
| AI Role | Feature layer bolted on top | AI is the architecture; remove it and the system must function differently |
| Response | Manual or playbook-driven automation across consoles | Synchronized; detection automatically triggers response everywhere |
| Intelligence | Static per-product models | Compounds across 600K+ organizations |
| Integration | Assembled via acquisitions | Native inside. Open outside. 350+ integrations |

✓ Defense System

(What we built)

Two Leaders. One architecture. The most complete defense system in cybersecurity.

Unified XDR and Next-gen SIEM

Fully integrated into Sophos Central. One platform, one experience.

Upgraded MDR Services

Combines the operational expertise of Sophos MDR and Taegis MDR.

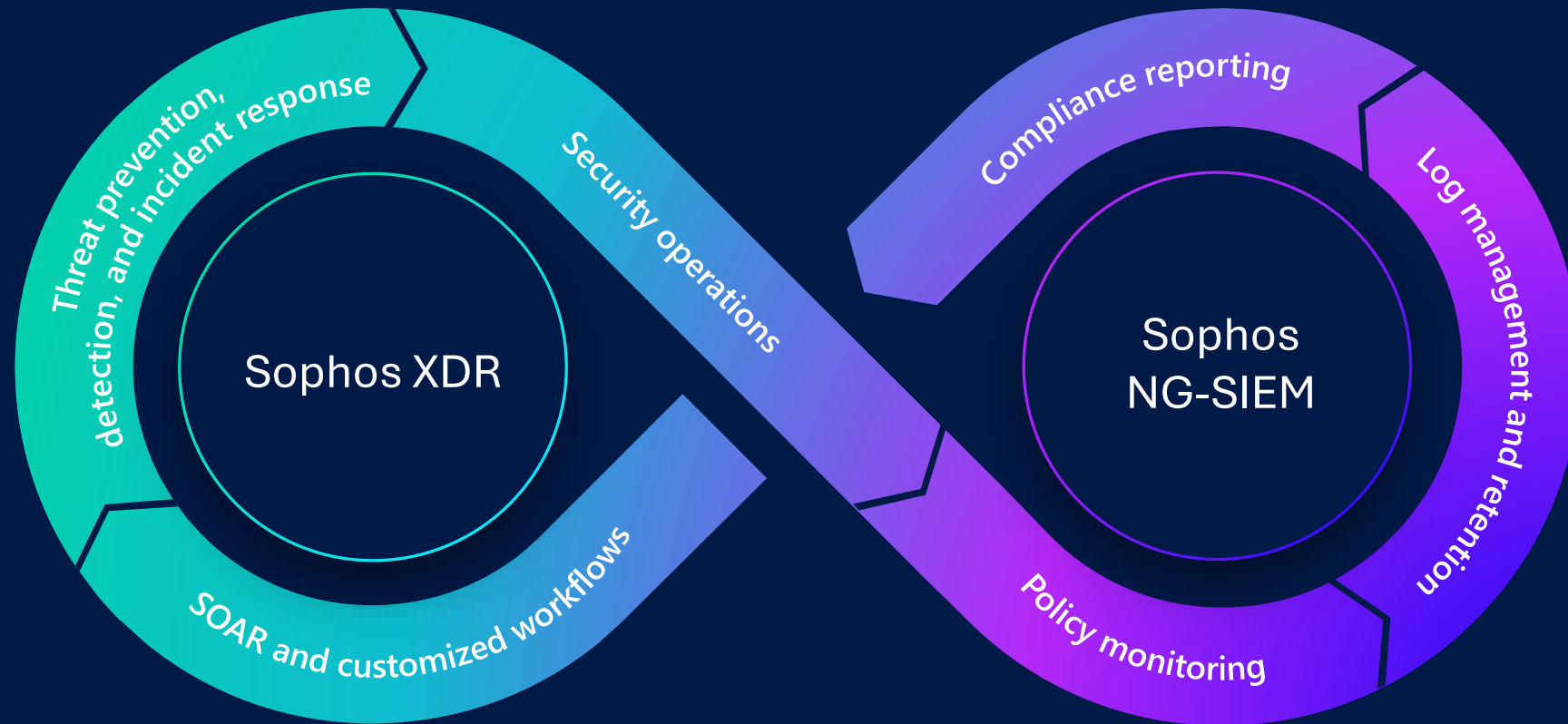
Sophos X-Ops + Counter Threat Unit

Sophos threat research + Secureworks CTU = threat tracking across every layer

350+ Integrations and growing...

Open integration framework inherited from the Taegis platform

Next-gen SIEM: A major growth opportunity



Secure AI: Protecting the new attack surface



VISIBILITY

See every AI tool across the environment

Shadow AI discovery
AI usage dashboard
Endpoint + Network + Browser multi-layer detection



CONTROL

Enforce AI policy without slowing innovation

Granular access management
Global policy enforcement
Role-based controls
Prompt monitoring



PROTECTION

Defend data and block high-risk AI behavior

Input sanitization
Output interception
DLP for AI prompts
MDR-managed AI risk 24/7

COMING OCTOBER 2026

Sophos CISO Advantage



Latest industry recognition

MITRE | ATT&CK Evaluations

100%
DETECTION COVERAGE

2025 Enterprise Evaluations (Round 7)

SE LABS

AAA Rating

Enterprise Endpoint Security

Gartner
Peer Insights™

4.8 / 5.0

XDR Platforms

Gartner
Peer Insights™

4.8 / 5.0

Network Firewalls

Gartner
Peer Insights™

4.8 / 5.0

Email Security Platforms

kuppingercoie
ANALYSTS

Leader

2025 Leadership Compass for Email Security

SE LABS

AAA Rating

Small Business Endpoint Security

Grid² Reports

Leader

MDR, Endpoint, Firewall, XDR, and EDR

Gartner
Peer Insights™

4.8 / 5.0

MDR Services

Gartner
Peer Insights™

4.8 / 5.0

Endpoint Protection Platforms

Protection

Endpoint, Firewall, Email, Cloud,
Workspace Protection

*The strongest first line of
defense in the industry.*

Detection & Response

XDR, NG-SIEM, EDR, NDR,
ITDR, SOAR

*Displace Splunk/Sentinel.
Already integrated.*

Managed Services

MDR, Incident Response,
Vulnerability Management

*37K+ MDR customers.
World's largest operation.*

Advisory Services

Security Services Retainer

*On-demand expertise
with built-in flexibility.*

Secure AI Coming in July


Visibility, Control, Protection
for AI adoption

*Secure the new
attack surface.*

CISO Advantage Coming in October

Risk assessment, compliance,
peer benchmarking

*Strategic leadership and risk
management as a service*



The system is built.
The innovation is accelerating.
Now we go win **together.**

The image shows the Sophos logo, which consists of a shield-shaped icon on the left and the word "SOPHOS" in a bold, white, sans-serif font on the right. The shield icon contains a stylized white 'S' shape. The entire logo is centered on a solid blue background.

SOPHOS