



Cysurance Program for Sophos MDR Customers

Cysurance Certification Warranty
and Cyber Insurance Programs

Exclusive Plans for Sophos MDR Customers

Sophos MDR users with up to \$100M annual revenue and that have Cysurance's requisite security controls in place **automatically qualify** for the Cysurance Certification and Certified Cyber Insurance programs that provide **up to \$5.2M coverage**.

Program Highlights

- ✓ Up to \$5M cyber policy coverage
- ✓ Up to \$200K additional ransomware coverage
- ✓ Fixed price plans – no custom quoting needed
- ✓ Automatic qualification – no complex attestation
- ✓ Three program tiers: Silver, Gold, Platinum
- ✓ Custom pricing available for organizations with up to \$4B annual revenue

Learn more and apply: <https://enroll.cysurance.com/sophos>

Custom pricing is also available for Sophos customers with up to \$4B annual revenue. Request a personalized quote at: sophos@cysurance.com

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Certified Cyber Insurance Endorsements

First Party Expense

- ❖ Business Interruption (First Party)
- ❖ Digital Asset Destruction
- ❖ Reputational Income Loss
- ❖ Cyber Extortion
- ❖ Incident Response Expenses
- ❖ Funds Loss

Third Party Expense

- ❖ Security and Privacy Liability
- ❖ Regulatory Defense and Penalties
- ❖ Multimedia Liability
- ❖ PCI Fines and Expenses

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Exclusive Cyber Insurance Plans for Sophos MDR Customers

	Annual Revenue	\$275K Total Coverage \$250K Cyber Policy + \$25K additional ransomware coverage	\$550K Total Coverage \$500K Cyber Policy + \$50K additional ransomware coverage	\$1.15M Total Coverage \$1M Cyber Policy + \$150K additional ransomware coverage	\$2.15M Total Coverage \$2M Cyber Policy + \$150K additional ransomware coverage	\$3.2M Total Coverage \$3M Cyber Policy + \$200K additional ransomware coverage	\$4.2M Total Coverage \$4M Cyber Policy + \$200K additional ransomware coverage	\$5.2M Total Coverage \$5M Cyber Policy + \$200K additional ransomware coverage
SILVER	Up to \$50M	\$850	\$1,100	\$1,800	\$4,050	\$6,600		
	\$50M - \$100M	\$850	\$3,050	\$3,000	\$5,550	\$10,100		
GOLD	Up to \$50M			\$2,300	\$4,550	\$7,100		
	\$50M - \$100M			\$3,500	\$6,050	\$10,600		
PLATINUM	Up to \$10M			\$2,550	\$3,818	\$6,005	\$13,150	\$15,650
	\$10M - \$20M			\$3,050	\$4,643	\$7,055	\$13,150	\$15,650
	\$20M - \$30M			\$4,550	\$7,118	\$10,205	\$13,150	\$15,650
	\$30M - \$40M			\$5,750	\$9,098	\$12,725	\$15,650	\$20,650
	\$40M - \$50M			\$6,900	\$10,995	\$15,140	\$15,650	\$26,525
	\$50M - \$60M			\$8,050	\$12,893	\$17,555	\$19,650	\$30,838
	\$60M - \$70M			\$9,150	\$14,708	\$19,865	\$23,525	\$34,963
	\$70M - \$80M			\$10,200	\$16,440	\$22,070	\$26,150	\$38,900
	\$80M - \$90M			\$11,275	\$18,214	\$24,327.50	\$28,838	\$42,931
\$90M - \$100M			\$12,150	\$19,658	\$26,165	\$31,025	\$46,213	

Custom pricing also available for organizations with up to \$4B revenue

To learn more and apply, visit <https://enroll.cysurance.com/sophos> or email sophos@cysurance.com

Cysurance Offers Three Cyber Insurance Coverage Tiers

INSURING AGREEMENTS		RETENTION	SILVER	GOLD	PLATINUM
Breach expenses and forensic expenses	\$10K	X	X	X	
Business interruption and system failure	12 hrs/ \$10K	X	X	X	
Dependent business interruption and system failure	12 hrs/ \$10K		X	X	
Cyber theft loss	\$10K		X	X	
Data recovery expenses	\$10K	X	X	X	
Extortion monies and expenses (ransom coverage)	\$10K	X	X	X	
Damages and defense costs from data breach, security breach, or privacy breach	\$10K	X	X	X	
Regulatory fines and penalties	\$10K	X	X	X	
Damage and defense costs from a media event	\$10K		X	X	
Telephone freaking event	\$10K			X	
Cryptojacking event	\$10K			X	
Reputational harm losses	14 days/ \$10K			X	

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Automatic Qualification with Sophos MDR

Organizations using the Sophos MDR service that have Cysurance's requisite security controls in place **automatically qualify** for the Cysurance Certification and Certified Cyber Insurance programs, providing two layers of protection against incident remediation and recovery expenses.

Program Benefits

Cysurance Certified Insurance program: Provides up to \$5 million in cyber insurance coverage, including full limits, first and third-party expenses, business continuity and disaster recovery plans.

Cysurance Certification program: Reimburses up to \$200,000 in remediation and recovery expenses in the event of a ransomware incident, inclusive of breach notification costs, compliance and regulatory penalties, and business income loss.

Program Activation

In the event of a ransomware incident, the Certification program is activated first. Once exhausted, the Certified Cyber Insurance responds to cover additional remediation expenses.

In the event of non-ransomware and business continuity events, the Certified Cyber Insurance responds immediately.



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Requisite Security Controls

For the certification warranty to be valid, the following cyber and business control conditions apply:

Customer deploys industry standard and up-to-date anti-virus or comparable prevention tools on its endpoints.

In the event of a claim for reimbursement the affected endpoint(s) log data will be required to validate the claim.

PHI encryption (only if HIPAA regulated) and/or data back-ups are in place.

A cyber breach can often be resolved quickly through back-up restoration. A back-up solution that encrypts data at rest and is regularly scanned for viruses and malicious data is required. Cloud back-up solutions are also acceptable if they meet these criteria.

Multi-factor authentication active on all customer email accounts.

Multi-factor authentication is important, as it makes the stealing of information harder for the average criminal. MFA prevents bad actors from

gaining access to a network via a stolen password and, in doing so, allows other security tools to function as designed.

Customer performs commercially reasonable maintenance, including applying patches and updates within 60 days of release.

As best practice, it is important that the customer follows a patching cadence with commercially reasonable measures taken close to the latest patch cycle release.

The customer must offer security awareness training to their employees.

All employees should receive security awareness training to ensure they have the skills required to identify an attack.

Out-of-cycle wire transfers and invoice routing information changes must be verified with the requestor and documented.

Business controls that document any change request to invoice routing and wire transfers is required and documentation provided in the event of an attack.

The customer applies best efforts towards data privacy and is compliant with any required regulatory conditions.

If applicable, customer must adhere to any national, state, federal, and/or regulatory, privacy and security policies related to which they are subject, including, but not limited to PCI, HIPAA, GDPR and SEC standards.

For subscribers regulated under HIPAA/PCI/SEC/OSHA:

- An annual risk assessment is completed and documented.
- PHI was inventoried and accounted for prior to the incident.
- All employees completed HIPAA training prior to the incident and within the past 12 months.

All events must be verified through log data

The warranty will not respond to a systemic failure of service provider infrastructure and/ or an application, or software that results in a loss for your customer.



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Certified Cyber Insurance includes:

- ❖ Full Limits
- ❖ First and Third-Party Expense
- ❖ Business Continuity & Disaster Recovery Plans

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Certified Cyber Insurance

Cysurance Certified Cyber Insurance offers full coverage limits; incident response costs are covered up to the policy's total limit. The policy also includes special endorsements that cover bricking of devices and betterment enhancements, which allows for upgrading hardware and systems to current-day standards following a breach.

Certified Cyber Insurance Features

- Cyber Insurance Coverage up to \$5M
- Full Coverage Limits
- First and Third-Party Expense

Controls Required for Activation

- Sophos MDR Active Subscription
- Cysurance Certification Conditions
 - MFA on all email accounts
 - Back-ups (scanned for viruses)
 - PHI/PII encryption (if regulatory conditions apply)
 - Data privacy compliance (if regulatory conditions apply)
 - Patch updates within 60 days of release
 - All events verified through log data

Certified Cyber Insurance Endorsements

First Party Expense - Insuring Agreements

	Cover
Business Interruption (First Party)	Aggregate Limit
Digital Asset Destruction	Aggregate Limit
Reputational Income Loss	Aggregate Limit
Cyber Extortion	Aggregate Limit
Incident Response Expenses	Aggregate Limit

Third Party Expense - Insuring Agreements

	Cover
Security and Privacy Liability	Aggregate Limit
Regulatory Defense and Penalties	Aggregate Limit
Multimedia Liability	Aggregate Limit
Payment Card Industry Fines and Expenses	Aggregate Limit



Certified Cyber Insurance includes:

- ❖ Full Limits
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