



Cysurance Program for Sophos MDR Customers in the U.S.

Cysurance Certification Warranty
and Cyber Insurance Programs

Exclusive Plans for Sophos MDR Customers

Sophos MDR users with up to \$100M annual revenue and that have Cysurance's requisite security controls in place **automatically qualify** for the Cysurance Certification and Certified Cyber Insurance programs.

Program Highlights

- ✓ Fixed price plans that provide up to \$3.2M coverage - see the cost up-front
- ✓ Sophos MDR users qualify automatically
- ✓ Up to \$5M total coverage available
- ✓ Includes BEC and Business Interruption/Contingent Business Interruption coverage
- ✓ Custom pricing available for organizations with up to \$4B annual revenue

Learn more, get personalized quote and apply:
cysurance.com/sophos



Certified Cyber Insurance Endorsements

First Party Expense

- ❖ Business Interruption (First Party)
- ❖ Business Email Compromise (BEC)
- ❖ Digital Asset Destruction
- ❖ Reputational Income Loss
- ❖ Cyber Extortion
- ❖ Incident Response Expenses
- ❖ Funds Loss

Third Party Expense

- ❖ Security and Privacy Liability
- ❖ Regulatory Defense and Penalties
- ❖ Multimedia Liability
- ❖ PCI Fines and Expenses

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Exclusive Plans for Sophos MDR Customers with less than \$50M Revenue

<p>\$275,000 Total Coverage</p> <hr/> <p>\$250,000 Cyber Policy + \$25,000 additional ransomware coverage</p>	<p>\$550,000 Total Coverage</p> <hr/> <p>\$500,000 Cyber Policy + \$50,000 additional ransomware coverage</p>	<p>\$1,150,000 Total Coverage</p> <hr/> <p>\$1,000,000 Cyber Policy + \$150,000 additional ransomware coverage</p>	<p>\$2,150,000 Total Coverage</p> <hr/> <p>\$2,000,000 Cyber Policy + \$150,000 additional ransomware coverage</p>	<p>\$3,200,000 Total Coverage</p> <hr/> <p>\$3,000,000 Cyber Policy + \$200,000 additional ransomware coverage</p>
<p>▼</p> <p>\$900 Total Cost</p> <hr/> <p>\$650 Premium \$100 Policy fee \$150 Cysurance certification</p>	<p>▼</p> <p>\$1,150 Total Cost</p> <hr/> <p>\$850 Premium \$100 Policy fee \$200 Cysurance certification</p>	<p>▼</p> <p>\$2,400 Total Cost</p> <hr/> <p>\$1,750 Premium \$100 Policy fee \$550 Cysurance certification</p>	<p>▼</p> <p>\$3,600 Total Cost</p> <hr/> <p>\$2,950 Premium \$100 Policy fee \$550 Cysurance certification</p>	<p>▼</p> <p>\$4,650 Total Cost</p> <hr/> <p>\$3,950 Premium \$100 Policy fee \$600 Cysurance certification</p>
<p>\$5,000 Retention</p>	<p>\$5,000 Retention</p>	<p>\$10,000 Retention</p>	<p>\$10,000 Retention</p>	<p>\$10,000 Retention</p>

The prices in this sheet are indicative and reflect current market conditions. They are estimates only and may change with market factors. These indicative prices do not represent a formal offer or a binding commitment. Customized quoting available for organizations that require up to \$5M coverage and those with \$100M - \$4B revenue.

Exclusive Plans for Sophos MDR Customers with \$50M-\$100M Revenue

<p>\$1,150,000 Total Coverage</p> <hr/> <p>\$1,000,000 Cyber Policy + \$150,000 additional ransomware coverage</p>	<p>\$2,150,000 Total Coverage</p> <hr/> <p>\$2,000,000 Cyber Policy + \$150,000 additional ransomware coverage</p>	<p>\$3,200,000 Total Coverage</p> <hr/> <p>\$3,000,000 Cyber Policy + \$200,000 additional ransomware coverage</p>
<p>▼</p> <p>\$3,400 Total Cost</p> <hr/> <p>\$2,750 Premium \$100 Policy fee \$550 Cysurance certification</p>	<p>▼</p> <p>\$4,650 Total Cost</p> <hr/> <p>\$4,000 Premium \$100 Policy fee \$550 Cysurance certification</p>	<p>▼</p> <p>\$5,800 Total Cost</p> <hr/> <p>\$5,000 Premium \$200 Policy fee \$600 Cysurance certification</p>
<p>\$10,000 Retention</p>	<p>\$10,000 Retention</p>	<p>\$10,000 Retention</p>

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Automatic Qualification with Sophos MDR

Organizations using the Sophos MDR service that have Cysurance's requisite security controls in place **automatically qualify** for the Cysurance Certification and Certified Cyber Insurance programs, providing two layers of protection against incident remediation and recovery expenses.

Program Benefits

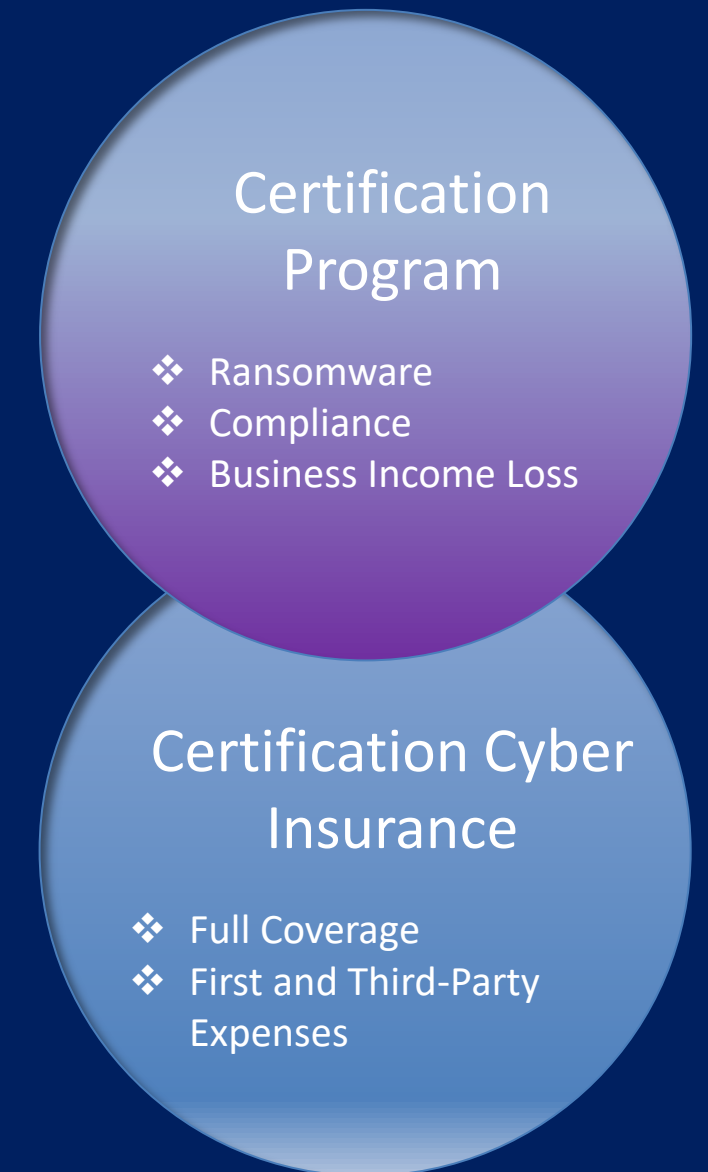
Cysurance Certified Insurance program: Provides up to \$5 million in cyber insurance coverage, including full limits, first and third-party expenses, business continuity and disaster recovery plans.

Cysurance Certification program: Reimburses up to \$200,000 in remediation and recovery expenses in the event of a ransomware incident, inclusive of breach notification costs, compliance and regulatory penalties, and business income loss.

Program Activation

In the event of a ransomware incident, the Certification program is activated first. Once exhausted, the Certified Cyber Insurance responds to cover additional remediation expenses.

In the event of non-ransomware and business continuity events, the Certified Cyber Insurance responds immediately.



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Requisite Security Controls

For the certification warranty to be valid, the following cyber and business control conditions apply:

Customer deploys industry standard and up-to-date anti-virus or comparable prevention tools on its endpoints.

In the event of a claim for reimbursement the affected endpoint(s) log data will be required to validate the claim.

PHI encryption (only if HIPAA regulated) and/or data back-ups are in place.

A cyber breach can often be resolved quickly through back-up restoration. A back-up solution that encrypts data at rest and is regularly scanned for viruses and malicious data is required. Cloud back-up solutions are also acceptable if they meet these criteria.

Multi-factor authentication active on all customer email accounts.

Multi-factor authentication is important, as it makes the stealing of information harder for the average criminal. MFA prevents bad actors from

gaining access to a network via a stolen password and, in doing so, allows other security tools to function as designed.

Customer performs commercially reasonable maintenance, including applying patches and updates within 60 days of release.

As best practice, it is important that the customer follows a patching cadence with commercially reasonable measures taken close to the latest patch cycle release.

The customer must offer security awareness training to their employees.

All employees should receive security awareness training to ensure they have the skills required to identify an attack.

Out-of-cycle wire transfers and invoice routing information changes must be verified with the requestor and documented.

Business controls that document any change request to invoice routing and wire transfers is required and documentation provided in the event of an attack.

The customer applies best efforts towards data privacy and is compliant with any required regulatory conditions.

If applicable, customer must adhere to any national, state, federal, and/or regulatory, privacy and security policies related to which they are subject, including, but not limited to PCI, HIPAA, GDPR and SEC standards.

For subscribers regulated under HIPAA/PCI/SEC/OSHA:

- An annual risk assessment is completed and documented.
- PHI was inventoried and accounted for prior to the incident.
- All employees completed HIPAA training prior to the incident and within the past 12 months.

All events must be verified through log data

The warranty will not respond to a systemic failure of service provider infrastructure and/ or an application, or software that results in a loss for your customer.



cysurance

Certified Cyber Insurance includes:

- ❖ Full Limits
- ❖ First and Third-Party Expense
- ❖ Business Continuity & Disaster Recovery Plans
- ❖ Business Email Compromise (BEC)

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Certified Cyber Insurance

Cysurance Certified Cyber Insurance offers full coverage limits; incident response costs are covered up to the policy's total limit. The policy also includes special endorsements that cover bricking of devices and betterment enhancements, which allows for upgrading hardware and systems to current-day standards following a breach.

Certified Cyber Insurance Features

- Cyber Insurance Coverage up to \$5M
- Full Coverage Limits
- First and Third-Party Expense

Controls Required for Activation

- Sophos MDR Active Subscription
- Cysurance Certification Conditions
 - MFA on all email accounts
 - Back-ups (scanned for viruses)
 - PHI/PII encryption (if regulatory conditions apply)
 - Data privacy compliance (if regulatory conditions apply)
 - Patch updates within 60 days of release
 - All events verified through log data

Coverages for \$1M to \$5M policies

- Breach Expenses and Forensic Expenses
- Business Interruption and System Failure
- Dependent Business Interruption and System Failure
- Cyber Theft Loss (ONLY \$250,000 limits)
- Data Recovery Expenses
- Extortion Monies and Expenses
- Damages and Defense Costs from Data Breach, Security Breach, or Privacy Breach
- Regulatory Fines and Penalties
- PCI Fines, Penalties, and Assessments
- Damages and Defense costs from a Media Event
- Telephone Phreaking Event (ONLY \$250,000 limits)
- Cryptojacking Event (ONLY \$250,000 limits)
- Reputational Harm Losses

Coverages for \$250,000 and \$500,000 policies

- Business Interruption
- Digital Asset Destruction
- Incident Response Expenses
- Cyber Extortion
- Regulatory Defense and Penalties
- Payment Card Industry Fines and Expenses
- Security and Privacy Liability
- Multimedia Liability



Certified Cyber Insurance includes:

- ❖ Full Limits
- ❖ First and Third-Party Expense
- ❖ Business Continuity & Disaster Recovery Plans
- ❖ Business Email Compromise (BEC)

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FOR MORE INFORMATION

cysurance.com/sophos | sophos@cysurance.com

+1 - 917 - 503 - 8031

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