## **CUSTOMER CASE STUDY**

## Hoburne

Holiday Parks • Ownership • Golf Clubs • Developmen

## Customer-at-a-glance

In 1912, John Burry bought Hubborn Farm. In the 1970s, with additional land acquired in the area, a holiday park was created that is now part of the Hoburne Group. The Group includes eight holiday parks, three golf courses, holiday home ownership, and property development across the south of England. Its headquarters are based in Christchurch.

## Industry

Holiday

## Number of Staff

250

## Sophos Solutions

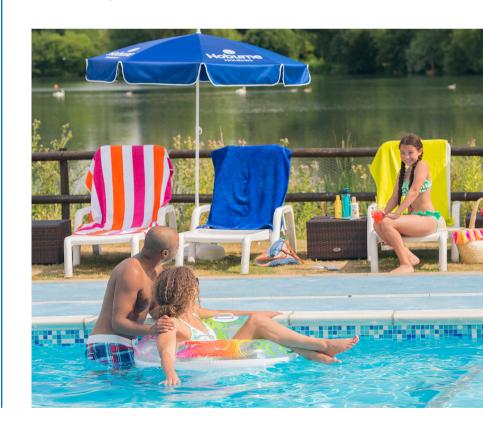
Sophos Endpoint Protection Sophos Central Intercept X Advanced with EDR Intercept X for Server Sophos Central Mobile Sophos Central Encryption

## Sophos Customer

Since 2016

# Sophos and partner Storm 'mean a lot' to holiday company the Hoburne Group

Over a number of years, the Hoburne Group has implemented more and more Sophos security products, starting with Sophos Central and gradually switching on additional elements to include Intercept X Advanced with EDR, Sophos Central Mobile, and Sophos Central Encryption. Here we find out about the benefits of blanket rollout to Sophos from Systems Support Technician Jimmy Everingham.





'We looked through what was available and Sophos came up trumps.'

Jimmy Everingham

systems support technician, Hoburne Group

Due to company growth across the Hoburne Group, the IT team needed a new security solution. The team began looking around for a suitable solution to keep all offices, staff, and sites safe from online threats that would improve upon their existing products from another vendor. What had once been one single rack in a comms room and 50 endpoints had grown to 250 endpoints including remote desktops. Additional security had definitely become a top priority.

## Business challenges

Jimmy believed the main IT security challenges faced at the Group included keeping endpoints, servers, and remote desktop users safe. In addition, the Group stores vast amounts of confidential data on its customers, so keeping this protected was also vital.

## The technical solution

Jimmy turned to trusted Sophos Gold Partner Storm for advice. They suggested a number of solutions and set up demos to help Jimmy with the decision. One of the options presented by Storm was Sophos. "We looked through what was available and Sophos came up trumps," says Jimmy.

The Group began its Sophos journey with Sophos Endpoint Protection which then moved to Sophos Central. "It was a natural progression," says Jimmy. "We then implemented Sophos Central Encryption and Sophos Central Mobile." The Group subsequently bought Intercept X Advanced with EDR and Intercept X for Server for additional layers of security, including ransomware protection.



'It was all very, very simple to set up – each product was set up and then automatically rolled out to our users. Plus, the software needs no maintenance because we get the email alerts.'

Jimmy Everingham

systems support technician, Hoburne Group











## Business benefits

Jimmy is particularly impressed with the benefits provided by the following products:

### Sophos Central Mobile

The Group has recently rolled out iPhones and iPads to staff. The IT team needed control over these devices to see what is installed and to be able to push out apps when required. Now, Jimmy can log into Sophos Central and see all of these devices in one place, plus if any go missing they can be wiped immediately and remotely.

#### · Sophos Central Encryption

With 60% of the workforce working remotely or travelling, it was important to be able to encrypt any data if it accidentally fell into the wrong hands. Sophos Central Encryption encrypts data and helps to manage BitLocker encryption keys, keeping confidential data safe and compliant with GDPR.

#### Intercept X Advanced with EDR

Jimmy says this is a "really intelligent piece of code that shares knowledge about threats across the entire estate." The IT team were aware that ransomware was on the rise and knew additional protection was needed. "We had a small number of files that were attacked and encrypted by the Lockie virus – it wasn't a huge issue, but it made us more aware of the threat. Intercept X analyzes endpoints en masse and stops everything in its tracks."

#### Intercept X for Server

With a remote desktop farm in place, the Group sought to make sure that its servers were 100% secure. "We wanted to make sure that our servers were protected," says Jimmy. "With Intercept X for Server, our staff and servers are protected from the outside world."

'With Sophos and Storm we are never on our own, and as a small company that means a lot.'

Jimmy Everingham

systems support technician, Hoburne Group

To find out more about Sophos solutions, call (0)8447 671131 or email sales@sophos.com.

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