



CUSTOMER CASE STUDY

How Depa Group extends its security team with Sophos Managed Detection and Response



Industry Construction

Sophos Solutions

Sophos Managed Detection
and Response (MDR)



The challenges

- Needed comprehensive 24/7 threat detection and response.
- Lack of insights into emerging threats.
- Having rapid access to security expertise.

Managing security is an important aspect of Ali Katkhada's job. The Group CIO of Depa Group has established the mindset that cybersecurity is the responsibility of everyone in the company, and cascades security awareness from the board of directors down to the most junior resources.

Depa Group has built a strong security program with endpoint technology, firewalls, intrusion prevention, SIEM tools, policy and procedures, and governance to ensure adherence to the company's security priorities. Being a public company with many regulatory compliance requirements, Katkhada said a robust security program is mandatory. But he realized the company needed more expertise and insight into emerging threats than internal resources could provide.

"We had an extensive team of security personnel who monitored everything and sent reports to the head of IT," Katkhada explained. "Over time, we realized we had lost our focus. We are a construction company, not an IT company, and we shouldn't stray from our core purpose. Instead of maintaining a large team of IT experts, we recognized that many companies could do the job better than us."

The solution

Sophos Managed Detection and Response (MDR) provides Depa Group with the level of security expertise and insights into the threat landscape Katkhada sought to elevate the company's security program. Sophos MDR delivers around-the-clock threat monitoring, detection, investigation, and response fueled by advanced analytics.

Investigations are infused with proprietary threat intelligence from the Sophos X-Ops Counter Threat Unit (CTU) research team, and findings from real-world threat hunts, incident response and security testing engagements. This open Sophos system seamlessly integrates with leading security technologies from hundreds of sources across endpoint, network, cloud, identity, OT, email, business applications, and more.

"With a proven track record in managing complex security environments, Sophos brings extensive local expertise to the table."

Ali Katkhada
Group CIO, Depa Group

“We don’t cut corners when it comes to security investments,” Katkhada said. “We have top-brand firewalls everywhere, even at small construction site offices. We educate our employees through regular awareness campaigns. We chose Sophos as our cybersecurity partner because they provide comprehensive threat intelligence, which is crucial for proactive defense.”

Results and impact

This proactive approach, coupled with the ability to share reports and insights with executives and other stakeholders in the business, helps Katkhada meet his goal of ensuring everyone in Depa Group is aware of the importance of strong cybersecurity.

“We evaluated all of the security players in the market,” Katkhada said. “We held several meetings and evaluations, and Sophos not only ticked all the boxes with their comprehensive solution, but they showed us two years ago their interest and attention to all the details of our requirements, including the analysis that we were looking for, and the tailored reporting that we needed for executive summaries that we present to the business with non-jargon security terms that everybody can understand.”

Katkhada has been impressed with the customer service Depa Group has received since deploying MDR, working with Sophos resources in the region and with the global SOC team.

“With a proven track record in managing complex security environments, Sophos brings extensive local expertise to the table,” Katkhada said. “Their international team pays close attention to our region, meets with us frequently, and listens to our feedback. This level of partnership is something you rarely find in other vendors and is very important to us.”

“We chose Sophos as our cybersecurity partner because they provide comprehensive threat intelligence, which is crucial for proactive defense.”

Ali Katkhada

Group CIO, Depa Group

Looking ahead

With Sophos MDR, Depa Group is surrounded by a team of security experts and a powerful technology platform that frees up Katkhada's team to focus on other business objectives.

"A pillar of our security strategy is to have the right partner because we cannot do everything by ourselves," Katkhada said. "We have the blessing to work with Sophos."

"A pillar of our security strategy is to have the right partner because we cannot do everything by ourselves. We have the blessing to work with Sophos."

Ali Katkhada

Group CIO, Depa Group

To learn more visit [Sophos.com](https://www.sophos.com)

© Copyright 2025. Sophos Ltd. All rights reserved.
Registered in England and Wales No. 2096520, The Pentagon, Abingdon Science Park, Abingdon, OX14 3YP, UK
Sophos is the registered trademark of Sophos Ltd. All other product and company names mentioned are trademarks or registered trademarks of their respective owners. (11-2025)

