Solution Brochure

Sophos Incident Response Services Retainer



Immediate Access to Critical Security Services

With the Sophos Incident Response Services Retainer you have an elite team of cybersecurity, incident response, digital forensics, and operations experts on standby to get your organization back to normal operations quickly in the event of a breach.

Preplanned Incident Response Services

Sixty-six percent of organizations were impacted by a significant ransomware event in the past 12 months with an average recovery cost of \$1.82M.¹ The only way to save time, reduce costs, and mitigate the impact of a breach is to have an incident response team in place before attackers strike

The Sophos Incident Response Services Retainer is an annual subscription that provides access to an on-demand team of elite incident response experts that will rapidly deploy into your environment to disrupt, contain, and fully eliminate active attackers. It also includes critical incident preparedness resources to improve your organization's security posture and reduce the likelihood of a breach.

The Sophos Incident Response Services Retainer includes:

- · Pre-arranged and discounted incident response service rates and conditions
- 24/7 access to an elite team of incident response experts
- A vulnerability assessment scan of up to 50 IPs/FQDN
- · A Sophos Central console Health Check and device audit
- · Monthly threat intelligence briefings
- An incident response preparedness guide

Flexible Options and Aligned Incentives

Traditional incident response services and retainers require organizations to purchase "buckets of hours" that determine the maximum time that a service provider will spend responding to an attack. Reach that time limit, and work stops until a new "bucket of hours" is purchased. This makes response costs unpredictable, and worse, incentivizes service providers to charge for more time rather than getting you back to your normal operations quickly and efficiently.

The Sophos Incident Response Services Retainer provides discounted rates on a fixed-cost, 45-day services engagement that's priced based on the total number of devices in your organization:

Organization Size	Number of devices	Discount on Sophos Rapid Response
Small	1-200	30%
Medium	201-1,999	40%
Large	2,000+	50%

Highlights

- Accelerate response time with pre-arranged service terms and conditions
- Incident response experts on standby to get your organization back to normal operations quickly
- Evaluate your current security posture with a custom vulnerability assessment
- Get the latest insights and best practices with monthly threat intelligence briefings
- Improve organizational readiness with an incident preparedness guide
- Predictable, fixed-fee pricing means you don't have to worry about hidden costs

Rapid Incident Response

If a security breach or incident is confirmed or suspected, the Sophos Incident Response Services team will identify and eradicate the threat. Incident response starts within hours, and the majority of customers are triaged within 48 hours. Sophos Incident Response Services are available to both customers using Sophos products and customers using tools from other security vendors.



Faster Response

Pre-arranged service terms and conditions ensure that no time is wasted when responding to an active attacker



Discounted IR Services Rates

Discounted pricing on fixed-fee incident response services means you don't have to worry about hidden remediation costs



Includes Incident Preparedness Resources

A vulnerability assessment report and Health Check help improve your security posture and reduce the likelihood of a breach



Threat Intelligence Briefings

Monthly threat intelligence briefings delivered by incident response experts provide the latest insights and best practices

45 Days of Post-Incident Monitoring and Response Services

The Sophos Incident Response Services team includes specialists who neutralize active threats. The moment a breach or incident is resolved, we transfer you to Sophos MDR Complete, our top-tier MDR service, to provide 24/7 threat hunting, investigation, detection, and response services for a 45-day period.

Should the same threat — or even a new threat — emerge during that period, Sophos analysts will respond and eliminate the threat at no additional cost.

Experiencing an Active Attack?

If you are in the middle of an active atttack, call your regional number below at any time to speak with an Incident Advisor:

Australia: +61 272084454 Austria: +43 73265575520 Canada: +1 7785897255 France: +33 186539880 Germany: +49 61171186766

301111d11y. 10 0117 11007 00

Italy: +39 0294752897

Netherlands: +31 162708600 Sweden: +46 858400610 Switzerland: +41 445152286

United Kingdom: +44 1235635329

USA: +1 4087461064

Email: RapidResponse@Sophos.com

See why customers choose Sophos for Threat Detection and Response

Sophos is an established leader in threat detection and response, with industry recognition to back it up.

Gartner

Representative Vendor in the Gartner Market Guide for Managed Detection and Response Services



A Gartner Peer Insights Customers' Choice for Managed Detection and Response



Rated the Number 1 MDR solution by customers in the G2 Winter 2024 Grid Reports



A Leader in the 2024 Frost Radar report for Global Managed Detection and Response



Exceptional results in the first-ever MITRE Engenuity ATT&CK Evaluation of Security Service Providers

1 https://www.sophos.com/en-us/content/state-of-ransomware

To learn more, visit

sophos.com/retainer

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