



Smartsys delivers security services for the Cronos Group with Sophos Intercept X Advanced and Central Device Encryption

As part of the Cronos Group, Smartsys provides IT services for the SME market in Flanders and for peer companies within the group. They used Sophos to build a security offering that can be adapted to the needs of each customer. Smartsys and the Cronos Group are particularly satisfied with the user-based licensing approach and the device encryption model of Sophos.

CUSTOMER-AT-A-GLANCE



Smartsys / The Cronos Group
Kontich (Antwerpen) – Belgium

Industry
ICT services

Number of Users
3,000 employees

No. of Users
The Cronos Group consists of more than 400 companies with some 5,000 ICT professionals

Partner
Smartsys

Sophos Solutions
Sophos Intercept X
Advance for endpoints
Sophos XDR for servers
Sophos Central Device Encryption

“We can easily adapt a service to the needs of a customer. The building blocks provided by Sophos allowed us to quickly develop our own security offering.”

Bert Michielsens, Team Lead of the Cronos Group service desk



Smartsys is an IT provider that was founded in 2008 and is part of the Cronos Group. The company is a Sophos partner and has about 40 employees who mainly focus on the SME market. Within the Cronos Group, Smartsys also provides products and services for its peer companies. The Cronos Group consists of more than 400 companies who all have specific requirements.

As part of the Cronos Group, Smartsys provides IT services for its peer companies. They used Sophos to build a security offering that can be adapted to the needs of each customer.

Business Challenge

The distributed landscape and high turnover within the Cronos Group make it complex and costly to manage licenses with a device-based approach.

The Cronos Group service desk was also looking for a way to support unmanaged PCs with an encryption solution.

Solution

Sophos offers user-based licensing, which gives the service desk of the Cronos Group a clear overview of all licenses in a distributed landscape. The Sophos Central Portal allows them to propose licenses for specific devices and manage different partners without having to log into each environment.

Business Results

Smartsys has used the Sophos security solutions as building blocks to generate its own offering for partners in the group. It allows them to adapt services to the needs of customers and helps to detect and stop more threats than ever before. This way, the companies within the Cronos Group can focus on their core business without having to worry about security.

About the Partner

Smartsys is an IT provider that is part of the Cronos Group. With about 40 employees, it delivers hardware and infrastructure. They also provide a team of experts to support the Cronos service desk with managed services.