

## Reduce cyber risk with proactive vulnerability management

Sophos Managed Risk is a vulnerability and attack surface management service, powered by industry-leading Tenable technology and delivered by Sophos threat exposure experts. Our experienced analysts identify high-priority vulnerabilities in your environment so action can be taken to prevent attacks before they disrupt your business.

### ATTACK SURFACE VISIBILITY

The modern attack surface continues to grow beyond the borders of traditional IT, and most organisations now have assets they don't realise they own, providing easy targets for threat actors.

**Sophos Managed Risk discovers and analyses your entire attack surface, revealing internal and external assets, allowing you to eliminate blind spots.**

### CONTINUOUS RISK MONITORING

Does your in-house team have deep knowledge and experience of vulnerabilities and the exploitation landscape to fully understand the security posture of your attack surface?

**Sophos Managed Risk provides expert guidance and helps set remediation priorities for your business.**

### PRIORITISE VULNERABILITIES

New vulnerabilities are discovered faster than most organisations can fix them. Understanding which vulnerabilities are relevant and in which order to address them is a significant challenge.

**Sophos Managed Risk analysts evaluate findings through the lens of Tenable vulnerability data, threat exposure landscape, business impact, and critical asset importance to determine which issues require immediate action.**

### IDENTIFY NEW RISKS FAST

Attackers look for weaknesses in your environment long before you know they're there. Identifying new high-risk exposures quickly is crucial.

**Sophos Managed Risk proactively notifies your team when severe exposures are discovered that could lead to significant harm if exploited.**

## Highlights

- Comprehensive internal and external attack surface visibility, critical asset prioritisation, and vulnerability management in a single unified offering
- A fully managed service delivered by Sophos experts
- Collaborates with Sophos MDR - the industry's leading Managed Detection and Response service
- Leverages superior exposure management technology from Tenable

## Key features



### ATTACK SURFACE MANAGEMENT

Sophos Managed Risk discovers your internal and external assets (servers, applications, and public facing services, etc.) against exposures that could be exploited by adversaries



### COMPREHENSIVE REPORTING

Detailed attack surface and vulnerability reports are available in your Sophos console, enabling you to stay informed and gain a better understanding of your organisation's digital footprint and associated risks.



### EXPERT-LED PRIORITISATION

Sophos Managed Risk experts use Tenable's rich vulnerability data, real-world threat experience, and your defined critical assets to help your team focus on the exposures that matter most.



### PROACTIVE NOTIFICATION

When severe exposures are discovered that could lead to significant harm if exploited, Sophos notifies you and provides remediation guidance.



### CONTINUOUS MONITORING

Regular automated scans enable you to keep pace with your continuously expanding attack surface. Sophos Managed Risk also performs scans on your behalf when new exploits are discovered and when the risk level of a known vulnerability changes.



### CASE MANAGEMENT

Interact with the Sophos Managed Risk team using our intuitive case management interface, alongside your Sophos Managed Detection and Response (MDR) cases.

## A managed service delivered by vulnerability experts

Free up resource-stretched IT and security teams to focus on business enablement and leverage superior security outcomes delivered as a service. Sophos Managed Risk is a fully managed service delivered by a dedicated team of Sophos experts, including Tenable-certified vulnerability analysts.

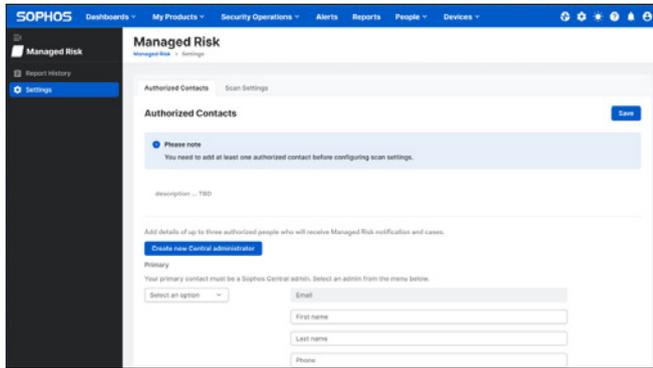
The Sophos Managed Risk team works with you to understand your environment and educate your team. We provide guidance on the current exploitation landscape, review findings from your environment, and discuss recommended remediation actions and priorities.

## Collaborates with Sophos MDR

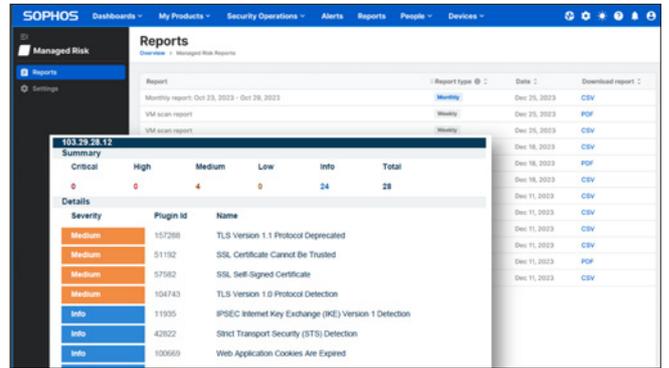
Sophos Managed Risk works seamlessly with the Sophos Managed Detection and Response (MDR) service. When Sophos discovers a new high-risk zero-day vulnerability that could leave you exposed, Sophos Managed Risk scans your assets for the possibility of an exploit. The dedicated Sophos MDR and Sophos Managed Risk teams collaborate and share data to deliver superior cybersecurity outcomes for your business.

Learn more about Sophos Managed Detection and Response at [www.sophos.com/mdr](http://www.sophos.com/mdr)

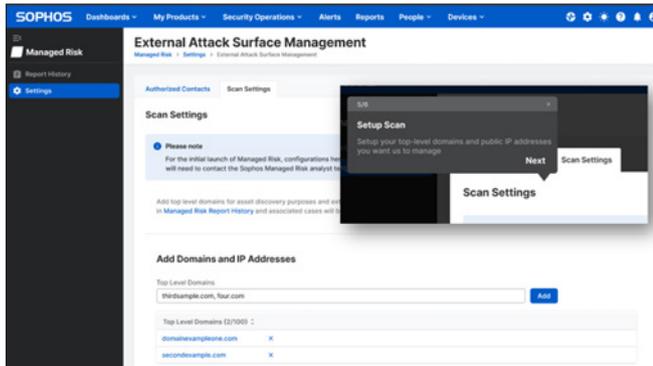




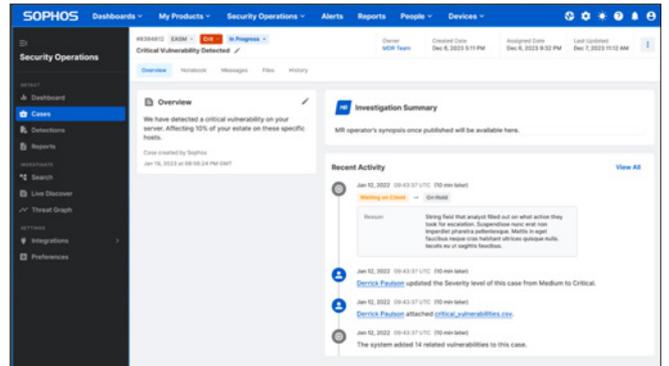
Quick and easy onboarding



Attack surface and vulnerability management reports



Schedule discovery scans and vulnerability assessments



Interact with Sophos experts in the Sophos console

## Powered by Tenable technology



Sophos Managed Risk is powered by Tenable, the industry leader in exposure management. The service leverages Tenable's market-leading products powered by Tenable research to provide superior attack surface discovery and vulnerability assessment with industry-backed breadth, depth, and accuracy.

## Streamlined licensing for complete coverage

Sophos Managed Risk provides attack surface discovery and vulnerability management — for both internal and external assets — as a single unified service. Available as an add-on for the Sophos Managed Detection and Response (MDR) service, simple subscription licensing based on the number of users and server devices in your organisation makes pricing predictable.

## Service onboarding

### DAY 1 – ONBOARDING

After you activate your licence for Sophos Managed Risk, our onboarding wizard will guide you through the simple steps to set up the service, including providing authorised contacts and scheduling regular scans.

### DAY 30 – BASELINE REVIEW

Starting with a mutual understanding is essential. An initial baseline review meeting enables the Sophos Managed Risk team to understand what’s important to your organisation and review the results of your first vulnerability scans.

### QUARTERLY REVIEWS

Scheduled meetings with the Sophos Managed Risk team enable you to review recent findings, learn about the current exploitation landscape, and discuss Sophos’ recommendations and remediation priorities.

## WHAT’S INCLUDED?

	Sophos Managed Risk
Extensive vulnerability coverage from Tenable	✓
External attack surface management (EASM)	✓
Internal attack surface management (IASM)	✓
Proactive notification and remediation guidance for severe exposures	✓
Automated vulnerability scanning using industry-leading Tenable technology	✓
Define and prioritise your organisation's most critical assets	✓
Risk-based prioritisation by Sophos vulnerability experts	✓
Quarterly scheduled reviews with the Sophos Managed Risk team	✓
A dedicated team of vulnerability experts on-hand when you need them	✓
Collaborates with the Sophos Managed Detection and Response (MDR) service	✓

## See why over 35,000 organisations choose Sophos for managed security services



Sophos is named a Leader in the 2024 IDC MarketScape for Worldwide Managed Detection and Response (MDR) Services.



Sophos is named a Leader in the 2024 Frost Radar™ report for Global Managed Detection and Response.



Sophos is recognised as a Customers' Choice for Managed Detection and Response Services with an average 4.9/5 customer rating.



Sophos is a Leader in G2 Grid® reports for MDR, as rated by customers.



Sophos delivers strong results in MITRE ATT&CK Evaluations for Enterprise Products and Managed Services.

To learn more, visit  
[sophos.com/managed-risk](https://sophos.com/managed-risk)

United Kingdom and Worldwide Sales  
Tel: +44 (0)8447 671131  
Email: [sales@sophos.com](mailto:sales@sophos.com)

North American Sales  
Toll Free: 1-866-866-2802  
Email: [nasales@sophos.com](mailto:nasales@sophos.com)

Australia and New Zealand Sales  
Tel: +61 2 9409 9100  
Email: [sales@sophos.com.au](mailto:sales@sophos.com.au)

Asia Sales  
Tel: +65 62244168  
Email: [salesasia@sophos.com](mailto:salesasia@sophos.com)