



Tourism Finance Corporation Strengthens Incident Response with Sophos MTR

Tourism Finance Corporation of India Ltd. (TFCI) enables businesses to make investments in the tourism industry. One of its critical objectives is to help India explore its tourism potential and highlight tourism as a sector that acts as an economic growth engine and generates employment. The organization had already deployed Sophos Firewall and Sophos Intercept X with EDR but wanted to augment its cybersecurity infrastructure with an IT security team that worked round-the-clock to proactively detect and respond to threats, thus adding another layer of security to its operations.



CUSTOMER-AT-A-GLANCE

Tourism Finance Corporation of India Limited

Industry
Tourism (Government Entity)

Sophos Solutions
Sophos XG Firewall
Sophos Intercept X with EDR
Managed Threat Response
Advanced (MTR)

What challenges drove the need for MTR?

The IT team at TFCI Ltd was happy with Sophos XG Firewall and its ability to deliver cutting-edge, comprehensive security to protect TFCI’s network perimeter and secure key network assets. Adding Sophos Endpoint security, helped advance the organization’s security posture by taking advantage of Sophos Synchronized Security. With synchronized security technology at work, the team wasn’t worried about stopping known (and unknown) threats but felt there was a need to ensure there was no threat detection and response gap, however small. TFCI was also aware that the existing threat landscape demanded a human-led security layer to detect, investigate and respond to

threats before they caused havoc. The existing TFCI team was stretched to its limits and felt the right solution was outsourced security operations.

Highlighting a key challenge, Avdhesh Sharma, Manager – IT Tourism Finance Corporation of India Ltd said, “We didn’t have any visibility of the security incidents or the attack chain. It was frustrating to find same/similar detections on multiple endpoints and we were struggling to search for indicators of compromise in our network.”

In addition, TFCI’s core security objective was to move from a prevention-focused security strategy to a more proactive security approach that leverages human expertise to quickly identify and neutralize threats.

“Our IT team was stretched to its limit and the challenge was to manage security operations around the clock and Sophos MTR helped us keep up with the growing volume and sophistication of cyberthreats without ramping up our security operations team. The thing we like the most about Sophos MTR is its “authorize” mode of operation and 24/7/365 availability so that we have peace of mind for any security incident.”

Avdhesh Sharma, Manager – IT Tourism Finance Corporation of India Ltd.

How did Sophos MTR enhance the existing security environment?

Sophos Managed Threat Response (MTR) delivers 24/7 threat hunting, detection, and response capabilities by an expert team as a fully managed service. The TFCI team is now confident that there is a team of cybersecurity professionals hard at work taking proactive steps to neutralize the most sophisticated and complex threats out there.

What benefits were achieved with Sophos MTR?

“We are a small organization and do not have a large IT team. With Sophos MTR, we are now able to spend at least 50%-60% more time on our routine IT tasks because we do not have to think about security alerts all the time,” says, Mr Sharma. “To put it simply, Sophos MTR has resulted in better productivity of our IT team and less incidents.”