Sophos Partner Certification Path

We want to make sure you have the skills you need as a Sophos Partner to grow your business and secure your customers. This guide outlines the key certification requirements of the Sophos Partner Program and describes the steps required to obtain a Sales, Engineer, Architect or Technician certification. Plus, it details the requirements for Sophos MSP and CSP specializations, as well as available accreditations.



Sophos Certification Requirements

The Sophos Partner Program defines a clear set of certification requirements. Becoming certified helps you climb the Sophos Partner Program ladder, earning more rewards as you go.

	AUTHORIZED	SILVER	GOLD	PLATINUM	SELECT
Sales Certifications		1	3	4	10
Selling MDR Certifications		1	1	1	1
Engineer Certifications		1	2	2	3
Architect Certifications			1	2	
Technician Certifications				1	

Certification Compliance and Expiry

Sophos certifications are valid for two years from certification release. Delta courses will extend your certification by another two years starting from the day the delta course was made available.

- Visit expiring certifications and delta courses
- Monitor your organization's compliance status (for partner portal administrators only)
- View all the certifications held within your organization

Sophos Partner Certification Path



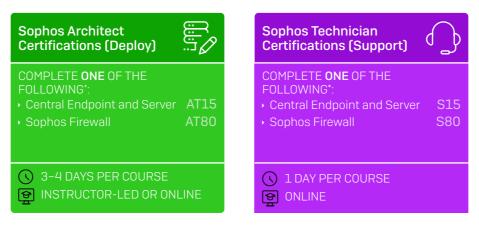
Sophos Partner Certifications

Complete the courses below to achieve a Sophos certification.

Sophos Sales Certifications (Sell)			
COMPLETE: Sales Fundamentals INCLUDES: Central Endpoint and Server Sophos Firewall	COMPLETE: • Selling MDR and Cybersecurity as a Service SC02 INCLUDES: • Cybersecurity as a Service • Sophos MDR		
UP TO 4 HOURS ONLINE	○ UPT01HOUR ② ONLINE		



AFTER completing the **ENGINEER** course, choose a path of study and complete **ONE** corresponding course:



^{*} Architect and Technician courses have a pre-requisite of the Engineer course on the same topic, for example ET15 must be completed before taking AT15 or S15

Sophos Partner Specializations

Sophos specializations demonstrate your proficiency at solving complex security challenges using the business approach that best aligns with your expertise.

To achieve one of the specializations below, your organization needs to hold the following certifications:



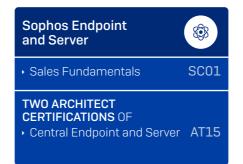


Sophos Partner Accreditations

Sophos accreditations demonstrate your area of sales and technical expertise and help you stand out from the competition when customers are selecting a partner to trust.

To achieve one of the accreditations below, your organization needs to hold the following certifications:







Get Started:

- Visit the Training Overview in the Sophos Partner Portal for a full overview on training and certification.
- Log in to the Sophos Training Portal via the Sophos Partner Portal and select your desired training path.
- · Watch this guick demo of the Sophos Training Portal